



Company Profile – 2018

Air Malta is primarily a point-to-point airline transporting mainly leisure-based customers to the Maltese Islands.

The airline started operations as the national airline of Malta on the 1st April 1974 with 7 scheduled services across Europe and two wet-leased aircraft. The airline now operates a fleet of 10 Airbus A320/319 aircraft and flies to around 36 scheduled destinations in Europe, North Africa and the Eastern Mediterranean. From just 52,000 passengers carried in its first year, the airline now carries 1.8 million passengers yearly and over the course of its history transported over 55 million passengers safely to and from Malta.

Air Malta is now working to further enhance and increase connectivity services through Malta. Over the last year the Maltese Airline embarked on a growth strategy and launched 21 new routes across Europe, North Africa and the Middle East. The airline also launched three 5th Freedom flights between Catania – Vienna, Catania – London Southend and Cagliari – London Southend.

The airline is aiming to further increase this connectivity by offering services from Europe to North and later Sub Saharan Africa through Malta. The commercial team is also looking at more opportunities to connect Mediterranean Islands with Malta to connect throughout Europe and develop direct services to the most popular destinations from Mediterranean islands (including Sicily and Sardinia). The airline today is developing a clear positioning as a regional Mediterranean Airline and embarked on a growth strategy to become the 'Airline of the Mediterranean'.

This year, as part of a fleet replacement project, two new aircraft joined the fleet including a brand new 180 seater Airbus A320neo. This state-of-the-art aircraft fuel efficient and more environmentally friendly aircraft equipped with new generation engines will be the cornerstone of Air Malta's fleet as the airline is replacing two other older models with this type of aircraft next year. This aircraft offers more cabin space and comfort to passengers thanks to a redesigned cabin and produces a 50% less noise footprint than the A320ceo. Two brand new Airbus A320neo have been ordered.

In addition to its own network, Air Malta offers an additional 150 destinations through code share agreements with a number of quality airlines. Approximately 80% of all passengers are incoming to Malta, with the majority of which for leisure purposes.

Air Malta also carries a sizeable amount of cargo each year ranging from valuables, perishable consignments including fresh fish/tuna to live animals, pharmaceuticals and microelectronics including special cargo consignments. The airline is also responsible for the carriage of mail to and from Malta and offers courier services including warehousing facilities.

As the islands' national airline, Air Malta carries its responsibility to continue to support the local community. One main area where the airline is very active is in assisting Maltese and Gozitans in travelling abroad for treatment.

Air Malta is the only airline operating from Malta that carries both stretcher cases with patients that require urgent medical treatment abroad as well as incubators for new born babies. The national carrier is also regularly in contact with health authorities to carry medicines and other urgent medical material to and from Malta, sometimes even adjusting flight operations to accommodate this. Some of this material includes time-sensitive radioactive substances required for around 40 cancer patients every week. The material is transported three times a week on Air Malta's Rome flight and arrangements have been made so that it is quickly transported to Mater Dei hospital where this treatment is administered.

For more information on Air Malta please visit www.airmalta.com.

First Flight: 1st April 1974

Current Fleet: 10 Aircraft:

- 8 Airbus A320
- 1 Airbus A320 NEO
- 1 Airbus A319

Head Office: Air Malta plc
Sky Parks Business Centre
Level 2
Malta International Airport
Luqa LQA4000
Ph: 00 356 22999000 Fax: 00 356 21 673 241
Res: 00 356 21 662 211 Fax: 00 356 21251473

Website: www.airmalta.com
Facebook: <https://www.facebook.com/AirMalta>
Youtube: <https://www.youtube.com/channel/UC6CYh2Uc14gQ5YdAVImINYw>

Media Resources Link (Downloadable Air Malta High Resolution Images and Videos)
<https://www.airmalta.com/media-resources>

Chairman / CEO

Chairman	Dr Charles Mangion
CEO	Captain Clifford Chetcuti

Seat Configuration: Economy Class 3x3 with 30-32" pitch.
Club Class 2x2 with 32-33" pitch.

Passengers: 1.7 million passengers per year

Network:

Europe: Amsterdam, Birmingham, Bristol, Brussels, Bucharest, Cagliari, Catania, Comiso, Düsseldorf, Frankfurt, Geneva, Kiev, Lisbon, London – Gatwick, London – Heathrow, London – Southend, Lyon, Malaga, Manchester, Marseille, Milan Linate, Moscow, Munich, Paris – Charles De Gaulle, Paris – Orly, Palermo, Prague, Rome, St Petersburg, Venice, Lourdes / Tabres, Vienna and Zurich.

Middle East: Tel Aviv

North Africa: Casablanca, Tunis, Tripoli (Temporarily suspended), Benghazi (Temporarily suspended)

Intra-European: Catania – Vienna, Catania – London Southend, Cagliari – London Southend.

Code-shares: airBaltic, Air France, Alitalia, Austrian Airlines, Emirates, Etihad, KLM, Lufthansa, Brussels Airlines, Czech Airlines, Meridiana fly, Swiss Airlines, Turkish Airlines.

Loyalty Programme: Flypass

KMiles can be collected with Air Malta's loyalty programme Flypass. The miles can be earned on Air Malta's scheduled services and through more than 60 portfolio partners.

New In-flight Buy on Board catering service:

Air Malta introduced a brand new Economy Class in-flight catering service as from Thursday 12th July 2018. This is part of the growth strategy announced last September which included a total change and improvement of the inflight service and experience. Depending on the length of the route, Air Malta is offering a selection of fresh and hot food items, which are specially prepared by one of Malta's most respected chefs. This development is part of a series of upgrades that the airline is currently working on that will also include an upgraded Business Class product

Corporate Communications Contact:

*Stephen Gauci
Corporate Communications
Commercial Division
Sky Parks Business Centre
Level 2
Malta International Airport
Luqa LQA4000
MALTA*

*E stephen.gauci@airmalta.com
T +356 2299 9228*

*Marion Pace
Corporate Communications
Commercial Division
Sky Parks Business Centre
Level 2
Malta International Airport
Luqa LQA4000
Malta*

*E marion.pace@airmalta.com
T +356 2299 9345*
